

Condensed interim consolidated financial statements of

## **Eguana Technologies Inc.**

September 30, 2022

(Unaudited)

# Eguana Technologies Inc.

## Condensed interim consolidated statements of financial position

Stated in Canadian dollars

Unaudited

	Note	September 30 2022	September 30 2021
<b>Assets</b>			
Current:			
Cash		34,333,696	4,603,922
Accounts receivable		6,282,780	2,511,942
Inventory	3	5,131,685	5,894,125
Prepaid expenses and deposits	3	6,533,142	930,463
		<b>52,281,303</b>	13,940,452
Non-current:			
Property and equipment		1,015,680	498,486
Intangible assets		126,418	158,023
Right-of-use assets	4	1,122,967	317,229
		<b>54,546,368</b>	14,914,190
<b>Liabilities</b>			
Current:			
Accounts payable and accrued liabilities		4,083,678	3,094,030
Warranty provision		555,091	460,153
Deferred revenue		35,574	95,446
Income tax payable		238,857	-
Current portion of long-term debt	5	2,157,766	283,239
Derivative liability	5	3,749,199	1,270,950
Preferred shares	6	-	5,196,678
Current portion of lease liability	9	266,616	183,682
Current portion of other liabilities	8	-	649,884
		<b>11,086,781</b>	11,234,062
Non-current:			
Long-term debt	5	9,499,686	-
Convertible Debentures	7	23,251,285	-
Lease liability	9	935,274	188,825
		<b>44,773,026</b>	11,422,887
<b>Shareholders' equity (deficiency)</b>			
Common shares	10	84,980,577	75,293,880
Preferred shares	11	1	567,155
Warrants	12	1,741,050	2,896,568
Equity component of convertible debentures	7	7,310,746	-
Contributed surplus	13	13,605,889	12,285,282
Foreign currency translation reserve		(328,585)	(244,358)
Deficit		(97,536,336)	(87,307,224)
		<b>9,773,342</b>	3,491,303
		<b>54,546,368</b>	14,914,190

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# Eguana Technologies Inc.

Condensed interim consolidated statements of net loss and comprehensive loss

For the three and twelve-month periods ended September 30,

Stated in Canadian dollars

Unaudited

		Three months ended		Twelve months ended	
	Note	2022	2021	2022	2021
Sales	17	<b>2,602,195</b>	3,121,716	<b>6,469,208</b>	7,174,589
Cost of goods sold		<b>2,851,979</b>	2,933,300	<b>6,635,921</b>	6,705,131
Gross margin		<b>(249,784)</b>	188,416	<b>(166,713)</b>	469,458
Expenses					
General and administrative		<b>590,774</b>	489,939	<b>3,598,294</b>	3,477,835
Selling and marketing		<b>497,500</b>	650,880	<b>2,261,138</b>	2,054,753
Product research and development		<b>1,354,712</b>	652,776	<b>3,070,045</b>	1,954,402
Operations		<b>280,000</b>	407,878	<b>1,286,728</b>	1,224,912
Total expenses		<b>2,722,986</b>	2,201,473	<b>10,216,205</b>	8,711,902
<b>Operating Loss</b>		<b>(2,972,770)</b>	(2,013,057)	<b>(10,382,918)</b>	(8,242,444)
Financing costs	15	<b>(1,159,650)</b>	(449,643)	<b>(1,991,936)</b>	(2,235,611)
Unrealized foreign exchange gain (loss)		<b>(49,804)</b>	(22,582)	<b>(24,575)</b>	65,960
Other income		<b>(3,021)</b>	4,921	<b>225,445</b>	12,051
<b>Net loss before tax</b>		<b>(4,185,245)</b>	(2,480,361)	<b>(12,173,984)</b>	(10,400,044)
Current tax expense		-	-	<b>(238,857)</b>	-
Deferred tax recovery	7	<b>2,183,729</b>	-	<b>2,183,729</b>	-
<b>Net loss</b>		<b>(2,001,516)</b>	(2,480,361)	<b>(10,229,112)</b>	(10,400,044)
Foreign currency translation adjustment		<b>(103,525)</b>	84,243	<b>(84,227)</b>	(14,658)
<b>Total comprehensive loss</b>		<b>(2,105,041)</b>	(2,396,118)	<b>(10,313,339)</b>	(10,414,702)
<b>Loss per common share</b>					
Basic and diluted		<b>(0.01)</b>	(0.01)	<b>(0.03)</b>	(0.03)
<b>Weighted average number of common shares</b>					
Basic and diluted		<b>387,585,349</b>	367,957,776	<b>391,086,937</b>	299,257,088

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# Eguana Technologies Inc.

## Condensed interim consolidated statements of change in equity (deficiency) For the twelve-month periods ended September 30,

Stated in Canadian dollars

Unaudited

	Common shares	Preferred shares	Warrants	Contributed surplus	Convertible debentures	Foreign currency translation reserve	Deficit	Total
Balance October 1, 2021	75,293,880	567,155	2,896,568	12,285,282	-	(244,358)	(87,307,224)	3,491,303
Net loss for the period	-	-	-	-	-	-	(10,229,112)	(10,229,112)
Foreign currency translation adjustment	-	-	-	-	-	(84,227)	-	(84,227)
Equity portion of convertible debentures, net of tax (note 7)	-	-	-	-	7,310,746	-	-	7,310,746
Exercise of preferred shares (note 6)	4,849,910	(567,154)	-	-	-	-	-	4,282,756
Common shares for dividends (note 11)	597,144	-	-	-	-	-	-	597,144
Share issuance costs (note 6)	(11,577)	-	-	-	-	-	-	(11,577)
Warrants exercised (note 10 and 12)	4,175,664	-	(1,184,906)	-	-	-	-	2,990,758
Warrants issued (note 12)	-	-	48,558	-	-	-	-	48,558
Warrants expired (note 12)	-	-	(19,170)	19,170	-	-	-	-
Stock options exercised (note 10 and 13)	75,556	-	-	(32,505)	-	-	-	43,051
Share-based payments	-	-	-	1,333,942	-	-	-	1,333,942
<b>Balance September 30, 2022</b>	<b>84,980,577</b>	<b>1</b>	<b>1,741,050</b>	<b>13,605,889</b>	<b>7,310,746</b>	<b>(328,585)</b>	<b>(97,536,336)</b>	<b>9,773,342</b>

# Eguana Technologies Inc.

## Condensed interim consolidated statements of change in equity (deficiency)

For the twelve-month periods ended September 30,

Stated in Canadian dollars

	Common shares	Preferred shares	Warrants	Contributed surplus	Convertible debentures	Foreign currency translation reserve	Deficit	Total
Balance October 1, 2020	45,634,694	567,155	2,488,365	10,989,832	-	(229,700)	(76,907,180)	(17,456,834)
Net loss for the period	-	-	-	-	-	-	(10,400,044)	(10,400,044)
Foreign currency translation	-	-	-	-	-	(14,658)	-	(14,658)
Issue of share capital, net	1,245,513	-	-	-	-	-	-	1,245,513
Issue of common shares for debt, net	340,841	-	-	-	-	-	-	340,841
Issue of special warrants	17,011,015	-	1,056,028	-	-	-	-	18,067,043
Issue of partnership units	909,967	-	-	-	-	-	-	909,967
Warrants issued	-	-	128,808	-	-	-	-	128,808
Warrants exercised	1,934,716	-	(776,633)	-	-	-	-	1,158,083
Stock options exercised	598,063	-	-	(235,813)	-	-	-	362,250
Convertible debenture exercised	7,619,071	-	-	-	-	-	-	7,619,071
Share-based payments	-	-	-	1,531,263	-	-	-	1,531,263
<b>Balance September 30, 2021</b>	<b>75,293,880</b>	<b>567,155</b>	<b>2,896,568</b>	<b>12,285,282</b>	<b>-</b>	<b>(244,358)</b>	<b>(87,307,224)</b>	<b>3,491,303</b>

The accompany notes are an integral part of these condensed interim consolidated financial statements.

# Eguana Technologies Inc.

## Condensed interim consolidated statements of cash flows

For the three and twelve-month periods ended September 30,

Stated in Canadian dollars

Unaudited

		Three months ended		Twelve months ended	
	Note	2022	2021	2022	2021
<b>Operating activities</b>					
Net loss		<b>(2,001,516)</b>	(2,480,361)	<b>(10,229,112)</b>	(10,400,044)
Share-based payments	13	<b>191,827</b>	54,163	<b>1,333,942</b>	1,531,263
Financing costs	15	<b>1,159,650</b>	449,643	<b>1,991,936</b>	2,235,611
Amortization and depreciation		<b>133,392</b>	79,222	<b>526,735</b>	322,962
Write (up) down of inventory		-	31,853	<b>87,646</b>	-
Warranty provision		<b>128,111</b>	(80,714)	<b>253,588</b>	(47,776)
Bad debt expense		-	19,896	<b>3,465</b>	19,896
Deferred tax recovery	7	<b>(2,183,729)</b>	-	<b>(2,183,729)</b>	-
Unrealized foreign exchange (gain) loss		<b>49,804</b>	22,582	<b>24,575</b>	(65,960)
		<b>(2,522,461)</b>	(1,903,716)	<b>(8,190,954)</b>	(6,404,048)
Net change in non-cash working capital	16	<b>(3,076,202)</b>	(646,617)	<b>(7,198,432)</b>	(8,434,105)
Cash flow (used in) from operating activities		<b>(5,598,663)</b>	(2,550,333)	<b>(15,389,386)</b>	(14,838,153)
<b>Financing activities</b>					
Proceeds from issuance of long-term debt, net	5	<b>6,538,000</b>	-	<b>12,673,888</b>	-
Proceeds from issuance of convertible debentures, net	7	<b>32,546,580</b>	-	<b>32,546,580</b>	-
Proceeds from issuance of common shares, net	10	-	-	<b>(11,577)</b>	1,303,402
Proceeds from issuance of limited partnership units, net		-	-	-	956,724
Proceeds from issuance of special warrants, net	12	-	-	-	18,067,043
Proceeds on exercise of warrants	12	<b>56,248</b>	262,565	<b>3,039,316</b>	1,182,245
Proceeds on exercise of stock options	13	-	-	<b>43,051</b>	362,250
Repayment of long-term debt	5	<b>(265,039)</b>	(217,546)	<b>(734,744)</b>	(1,399,587)
Repayment of preferred share dividend	6	-	-	<b>(500,000)</b>	-
Repayment of leases	9	<b>(107,008)</b>	(59,220)	<b>(415,460)</b>	(248,419)
Repayment of other liabilities	8	<b>(96,492)</b>	(164,521)	<b>(684,551)</b>	(866,615)
Cash flow (used in) from financing activities		<b>38,672,289</b>	(178,722)	<b>45,956,503</b>	19,357,043
<b>Investing activities</b>					
Property and equipment additions		<b>(285,892)</b>	(120,581)	<b>(695,012)</b>	(193,055)
Intangible asset additions, net		-	(158,023)	-	(158,023)
Cash flow used in investing activities		<b>(285,892)</b>	(278,604)	<b>(695,012)</b>	(351,078)
Effects of exchange rate changes on cash held in foreign currencies		<b>(107,297)</b>	(91,592)	<b>(142,331)</b>	(91,592)
Net change in cash		<b>32,680,437</b>	(3,099,251)	<b>29,729,774</b>	4,076,220
Cash, beginning of period		<b>1,653,259</b>	7,703,173	<b>4,603,922</b>	527,702
<b>Cash, end of period</b>		<b>34,333,696</b>	4,603,922	<b>34,333,696</b>	4,603,922

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# Eguana Technologies Inc.

## Notes to the condensed interim consolidated financial statements

September 30, 2022

Stated in Canadian dollars

Unaudited

### 1. Description of the business

Eguana Technologies Inc. (“the Company”), incorporated under the Alberta Business Corporations Act, designs, markets, manufactures and sells fully integrated energy storage solutions, based on its proprietary advanced power electronics platform, for global residential and commercial markets. The Company also markets and sells a suite of micro inverter products which are integrated with its energy storage platform providing consumers with full solar + storage system architecture for residential and commercial applications. Eguana has two decades of experience delivering grid edge power electronics for fuel cell, photovoltaic and battery applications. The Company is a publicly traded company headquartered at 3636 7th Street SE, Calgary, Alberta, Canada and its shares trade on the TSX Venture Exchange (the “TSX-V”) under the symbol “EGT”.

In June of 2022, the Company incorporated a new entity in the United States, Eguana Americas Inc. This entity is wholly owned by Eguana Technologies Inc. and results have been consolidated within these financial statements.

### 2. Basis of preparation

#### (a) Statement of compliance

These unaudited condensed interim consolidated financial statements (“financial statements”) were prepared in accordance with International Accounting Standards (IAS) 34 Interim Financial Reporting, as issued by the International Accounting Standards Board (IASB).

These financial statements do not comprise all the information required for annual audited consolidated financial statements and therefore should be read in conjunction with the annual audited consolidated financial statements for the years ended September 30, 2021 and 2020, which were prepared in accordance with International Financial Reporting Standards (IFRS).

These financial statements follow the same accounting policies as outlined in Notes 2 and 4 of the audited consolidated financial statements for the year ended September 30, 2021.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are consistent with those disclosed in Note 2 of the September 30, 2021 and 2020 audited consolidated financial statements.

These financial statements were approved and authorized for issuance by the Board of Directors of the Company on November 21, 2022.

#### (b) Change in Year End

The Board of Directors approved changing the Company’s year end from September 30 to December 31 to have the Company’s yearend financial statements more comparative with a majority of its industry peers. Consequently, the financial statements for the fifteen months ended December 31, 2022 will be presented with comparative information for the twelve months ended September 30, 2021.

#### (c) Nature of Operations

The Company has cash of \$34.3 million as at September 30, 2022, providing a sufficient source of liquidity, due largely to the Company’s financing activities in the year (see notes 5 and 7). The Company continues to rely upon completing equity and debt financings until it is able to start generating profit and positive cash

# Eguana Technologies Inc.

## Notes to the condensed interim consolidated financial statements

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flows from operations in the future in order to pay liabilities and contractual obligations as they come due and enable the Company to continue operations.

### **(d) COVID-19 and Geo-political Events**

In March 2020, the World Health Organization declared coronavirus COVID-19 a global pandemic. This contagious disease outbreak continues to adversely affect workforces, economies, and financial markets globally, resulting in economic downturn. Government authorities have approved the rollout of COVID-19 vaccines and easing of restrictions implemented to prevent the spread of COVID-19, however there is no certainty when economic activity will return to pre COVID-19 levels. Additionally, in early 2022, Russia's invasion of the Ukraine has raised global concerns over the already susceptible economic downturn, raising global concerns over disrupted supply chain channels, and in turn material supply constraints. These global situations remain dynamic and it is currently not possible for the Company to predict the duration or magnitude of potential adverse impacts of the pandemic or Russia's invasion of the Ukraine or their effects on the Company's business or ability to raise funds.

Estimates and judgments made by management in the preparation of the financial statements are increasingly difficult and subject to a higher degree of estimation uncertainty during this volatile period.



# Eguana Technologies Inc.

## Notes to the condensed interim consolidated financial statements

September 30, 2022

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### 3. Inventory

	September 30 2022	September 30 2021
Finished goods	340,884	485,616
Components	4,790,801	5,408,509
	<b>5,131,685</b>	5,894,125

As at September 30, 2022, \$5,083,903 (September 30, 2021 - \$5,868,589) of inventory was carried at cost and \$47,782 (September 30, 2021 - \$25,536) was carried at net realizable value. \$87,646 of inventory was deemed impaired and written-down for the period ended September 30, 2022 (September 30, 2021 - \$nil). During the twelve months ended September 2022, Eguana transferred control of \$2.5 million of raw component inventory to its manufacturing partner, Omega EMS ("Omega"). Eguana and Omega announced a manufacturing partnership on November 2, 2021. Included in prepaids and deposits is approximately \$4.3 million of deposits for future inventory purchases.

### 4. Right-of-use assets

	Buildings	Vehicles	Total
<b>Cost</b>			
Balance October 1, 2021	649,816	46,017	695,833
Additions	1,070,293	56,283	1,126,576
(Loss) gain on foreign exchange	(3,528)	2	(3,526)
<b>Balance September 30, 2022</b>	<b>1,716,581</b>	<b>102,302</b>	<b>1,818,883</b>
<b>Accumulated amortization and impairment</b>			
Balance October 1, 2021	346,612	31,992	378,604
Amortization	295,528	21,784	317,312
<b>Balance September 30, 2022</b>	<b>642,140</b>	<b>53,776</b>	<b>695,916</b>
<b>Carrying Value September 30, 2022</b>	<b>1,074,441</b>	<b>48,526</b>	<b>1,122,967</b>

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## Notes to the condensed interim consolidated financial statements

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	Buildings	Vehicles	Total
<b>Cost</b>			
Balance October 1, 2020	504,518	28,217	532,735
Additions	152,359	17,784	170,143
Gain (loss) on foreign exchange	(7,061)	16	(7,045)
<b>Balance September 30, 2021</b>	<b>649,816</b>	<b>46,017</b>	<b>695,833</b>
<b>Accumulated amortization and impairment</b>			
Balance October 1, 2020	172,387	13,033	185,420
Amortization	174,225	18,959	193,184
<b>Balance September 30, 2021</b>	<b>346,612</b>	<b>31,992</b>	<b>378,604</b>
<b>Carrying Value September 30, 2021</b>	<b>303,204</b>	<b>14,025</b>	<b>317,229</b>

### 5. Long-term debt and derivative liability

	Derivative liability	Long-term debt	Total
Balance October 1, 2020	1,152,000	1,612,822	2,764,822
Accretion and accrued interest	-	147,474	147,474
Repayment	-	(1,399,587)	(1,399,587)
Fair value loss on derivative liability	118,950	-	118,950
Gain on foreign exchange	-	(77,470)	(77,470)
Balance September 30, 2021	1,270,950	283,239	1,554,189
Proceeds from issuance of long-term debt	-	12,830,000	12,830,000
Fair value allocation to warrant exchange	2,056,818	(2,056,818)	-
Financing costs	-	(156,112)	(156,112)
Accretion and accrued interest	-	798,054	798,054
Repayment	-	(734,744)	(734,744)
Fair value loss on derivative liability	421,431	-	421,431
Loss on foreign exchange	-	693,833	693,833
<b>Balance September 30, 2022</b>	<b>3,749,199</b>	<b>11,657,452</b>	<b>15,406,651</b>
<b>Less: current portion</b>	<b>(3,749,199)</b>	<b>(2,157,766)</b>	<b>(5,906,965)</b>
<b>Long-term debt at September 30, 2022</b>	<b>-</b>	<b>9,499,686</b>	<b>9,499,686</b>

# Eguana Technologies Inc.

## Notes to the condensed interim consolidated financial statements

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In December 2017, the Company entered into a loan agreement for general working capital purposes for up to USD\$3,000,000 (the "Senior Loan"). The Corporation drew USD\$1,500,000 in December 2017, USD\$750,000 in August, 2018, and USD\$750,000 in October, 2018. Each draw bears interest at a rate of 12.5% per annum, with both principal and interest paid in equal installments over a period of 30 months commencing on the 6-month anniversary of the relevant draw. On February 1, 2022, the value of the Senior Loan was repaid in full.

On December 31, 2019, the Company entered an amendment with the Senior Lender to the original loan agreement, wherein the monthly payments were reduced and comprised of interest only for four months commencing November 1, 2019 through February 1, 2020. The Senior Loan continued to bear interest at a rate of 12.5% per annum and was repaid on February 1, 2022. In consideration, 4,161,333 common share purchase warrants were issued on January 22, 2020, at a price of \$0.06 per warrant for a period of five years, with an expiry date of January 22, 2025. The fair value of the amended loan was determined by applying a risk-adjusted rate of 18.1% to discount the contractual cash over the remaining life of the loan. The book value of the loan prior to amendment was then deducted from the new fair value, resulting in a loss on extinguishment of debt of \$80,794 in the second quarter of 2020

The fair value of the warrant component was determined by using the Black-Scholes option pricing model using a nil dividend yield, a 1.46% interest rate and a volatility of 77.10%. The fair market value at issuance was \$410,898, also recognized as part of the loss of extinguishment in the second quarter of 2021.

As part of the original Senior Loan, the Company issued 2,951,733 warrants which convert into an equal number of shares with an exercise price of \$0.17 CAD and an expiry date of December 20, 2022. As at September 30, 2022, 2,951,733 warrants were exercisable (September 30, 2021 – 2,951,733). The vested unexercised warrants are exchangeable at the option of the holder for \$1,000,000 USD after the earlier of a liquidity event or September 30, 2021 and expires on December 20, 2022. These warrants are recorded as a warrant derivative liability at fair value through profit or loss.

The Company has measured the fair value of the warrant derivative liability associated with the original Senior Loan with the residual assigned to the loan. The warrant derivative liability was estimated using the higher of the present value of the warrant exchange payment and the option pricing model. Financing fees of \$53,136 were allocated between the long-term loan and the derivative liability. The long-term loan is a financial liability and will be accreted to its face value over the term of the loans using an effective interest rate of 27%, 18% and 18%, respectively.

The derivative liability for the original Senior Loan is carried at fair value through profit or loss and re-measured at each reporting date. The higher fair value was the present value of the warrant exchange payment which was determined to be \$1,370,700 at September 30, 2022.

On April 1, 2022, the Company entered into a new loan agreement (the "New Senior Loan") for general working capital for up to USD\$10.0 million with Western Technology Investment (the "Lender"). The first USD \$5.0 million was available immediately, while the additional USD\$5.0 million is available through August 31, 2022 upon the Company achieving revenue of at least CAD\$14.0 million between May 1, 2022 and July 31, 2022 and the Company having unrestricted cash of CAD\$10.0 at the time of the draw. The New Senior Loan bears interest at a rate of 12% per annum, per draw, with interest only payments being paid during the first six months, followed by both principal and interest being paid in equal installments over a period of 30 months commencing on the 6-month anniversary of the relevant draw. The Company may

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prepay the Loan by paying all scheduled but unpaid payments, subject to a scaling discount off future interest owed depending the date of repayment.

As consideration for the advance of the Loan, the Company has entered into an agreement to issue common share purchase warrants entitling the Lender to purchase up to an aggregate of 4,934,309 common shares of the Company at a price of \$0.355 per common share for a period of five years from the date of the Loan, with 50% of the warrants issued immediately and 50% of the warrants issued ratably on subsequent draws made under the Loan, all vesting immediately. The vested unexercised warrants will be exchangeable, at the option of the holder, after the earlier of a liquidity event and September 30, 2025, for an amount equal to the sum of: (i) USD\$1,500,000; and (ii) the product obtained by multiplying USD\$1,500,000 by the percentage of the principal amount of the Loan actually advanced by the Lender relative to US\$10,000,000. These warrants are recorded as a warrant derivative liability at fair value through profit or loss.

The Company drew USD\$5.0 million on April 7, 2022, resulting in the issuance of 3,700,732 common share purchase warrants and measured the fair value of the warrant derivative liability associated with the New Senior Loan with the residual assigned to the loan. The warrant derivative liability was estimated using the higher of the present value of the warrant exchange payment using a discount rate of 20% and the option pricing model. Financing fees of \$156,112 were allocated to the long-term loan. The new long-term loan is a financial liability and will be accreted to its face value over the term of the loan using an effective interest rate of 28%.

On August 31, 2022, the Lender waived the financial milestones required under the Loan Agreement for the second tranche of the New Senior Loan and the Company drew USD\$5.0 million. This resulted in the issuance of 1,233,577 common share purchase warrants and measured the fair value of the warrant derivative liability associated with the second tranche the residual assigned to the loan. The second tranche warrant derivative liability was estimated using the higher of the present value of the warrant exchange payment using a discount rate of 20% and the option pricing model. The second tranche of the new long-term loan is a financial liability and will be accreted to its face value over the term of the loan using an effective interest rate of 15%.

The derivative liability associated with the New Senior Loan is carried at fair value through profit or loss and re-measured at each reporting date. The higher fair value was the present value of the warrant exchange payment using a discount rate of 20% and the cumulative value was determined to be \$2,378,499 at September 30, 2022.

# Eguana Technologies Inc.

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### 6. Series A Preferred shares

	Debt component of preferred shares	Equity component of preferred shares (note 11)	Total
Balance October 1, 2020	4,322,486	567,154	4,889,640
Accretion	874,192	-	874,192
Balance September 30, 2021	5,196,678	567,154	5,763,832
Accretion	183,222	-	183,222
Conversion of preferred shares	(4,282,756)	(567,154)	(4,849,910)
Dividends paid	(500,000)	-	(500,000)
Dividends converted to shares	(597,144)	-	(597,144)
<b>Balance September 30, 2022</b>	<b>-</b>	<b>-</b>	<b>-</b>

On December 17, 2021, the Company's largest shareholder, DHCT II Luxembourg SARL ("DHCT"), and sole holder of the Series A Preferred shares, elected to convert all outstanding 434,860 Series A preferred shares into 18,119,167 common shares. In respect of the accretive dividend payable on the Series A Shares, the Company paid DHCT \$500,000 and issued 1,326,986 common shares at a price of \$0.45 for the remaining outstanding dividend amount. Transaction costs of \$11,577 were allocated against common shares. Following this transaction and concurrent exercise of warrants (Note 12), DHCT owns greater than 20% of all outstanding common shares of the Company.

### 7. Convertible debentures

	Debt component of convertible debenture	Equity component of convertible debenture	Total
Balance October 1, 2021	-	-	-
Convertible debenture	23,374,033	9,625,967	33,000,000
Deferred tax recovery	-	(2,183,729)	(2,183,729)
Transaction costs	(321,928)	(131,492)	(453,420)
Interest	(189,863)	-	(189,863)
Accretion	389,043	-	389,043
<b>Balance September 30, 2022</b>	<b>23,251,285</b>	<b>7,310,746</b>	<b>30,562,031</b>

On August 31, 2022 (the "Closing Date"), the Company closed a strategic investment by the ITOCHU Corporation ("ITOCHE") in the amount of \$33.0 million in the form of an unsecured convertible debenture

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(the "Debenture"). The Debenture bears interest at a rate of 7% per annum, paid semi-annually in either cash or with the issuance of shares, and matures on August 31, 2025.

While the Debenture remains outstanding, at any time following the date that is four months plus one day following the Closing Date, if the Company files a financial statement in respect of a three-month period which reports stable positive net income and the parties mutually agree (such consent not to be unreasonably withheld), ITOCHU will be entitled to convert all or part of the principal amount of the Debenture into common shares at a price of \$0.50 per common share. Additionally, beginning on the date that is four months plus one day following the Closing Date, if the Company files a financial statement in respect of a three-month period which reports stable positive net income, the daily volume weighted average trading price of the Common Shares on the TSXV is greater than \$1.00 for any 20 consecutive trading days, and the parties mutually agree (such consent not to be unreasonably withheld), the Company can require ITOCHU to convert the Debenture into Common Shares at a price of \$0.50 per Common Share on not less than 30 days' notice.

The debt component was measured at the issue date at the present value of the cash interest and principal payments using a discount rate of 20% and a three-year term. The difference between the debt component and the face value of the Debentures is classified as equity. Financing fees of \$453,420 were allocated between the liability and equity portion of the Debentures.

### 8. Other liabilities

	Settlement Agreement	Contingent liability settlement	Legal settlement	Total
Balance October 1, 2020	217,661	124,334	950,651	1,292,646
Accretion	36,229	14,367	149,839	200,435
Repayments	(157,380)	(209,327)	(499,908)	(866,615)
Loss on prepayment of contingent liability	-	75,706	-	75,706
Gain on foreign exchange	-	(5,080)	(47,208)	(52,288)
Balance September 30, 2021	96,510	-	553,374	649,884
Accretion	7,760	-	62,357	70,117
Repayments	(104,270)	-	(580,281)	(684,551)
Gain on foreign exchange	-	-	(35,450)	(35,450)
<b>Balance September 30, 2022</b>	-	-	-	-
<b>Less: current portion</b>	-	-	-	-
	-	-	-	-

In March 2021, the Company paid in full, the settlement of a contingent liability with a third party who provided consulting services. The obligation was fair valued at inception at US\$111,879 using Level 2 valuation techniques with a discount rate of 27%. The repayment resulted in a non-cash loss of \$75,706.

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### 9. Lease Liability

	Total
<hr/>	
Balance October 1, 2020	409,558
Addition of lease liability	170,143
Interest	54,920
Repayments	(248,419)
Loss on foreign exchange	(13,695)
Balance September 30, 2021	372,507
Addition of lease liability	1,126,576
Interest	130,069
Repayments	(415,460)
Gain on foreign exchange	(11,802)
<b>Balance September 30, 2022</b>	<b>1,201,890</b>
<b>Less: current portion</b>	<b>(266,616)</b>
	<b>935,274</b>
<hr/>	

# Eguana Technologies Inc.

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### 10. Common shares

*Authorized*, unlimited number

*Issued*

	Number of shares	Amount (\$)
Balance October 1, 2020	229,291,410	45,634,694
Issuance of common shares	10,000,000	1,500,000
Share issuance costs	-	(254,487)
Issuance of common shares for debt, net	801,071	340,841
Issuance of common shares on closing of special warrant private placement	50,000,000	20,000,000
Special warrant private placement costs	-	(2,988,985)
Issuance of partnership units	7,665,900	1,150,000
Partnership unit costs	-	(240,033)
Exercise of convertible debentures	60,180,006	7,619,071
Exercise of warrants (note 12)	8,856,525	1,934,716
Exercise of stock options (note 13)	1,625,000	598,063
Balance September 30, 2021	368,419,912	75,293,880
Conversion of preferred shares (note 6)	18,119,167	4,849,910
Issuance of common shares for dividends, net (note 6)	1,326,986	597,144
Share issuance costs	-	(11,577)
Exercise of warrants (note 12)	14,145,638	4,175,664
Exercise of stock options (note 13)	205,000	75,556
<b>Balance September 30, 2022</b>	<b>402,216,703</b>	<b>84,980,577</b>

#### *Weighted average number of common shares*

The weighted average number of shares as at September 30, 2022 and September 30, 2021 were determined by excluding preferred shares, stock options and warrants as the Company was in a loss position.

### 11. Preferred shares

*Authorized*

The Corporation is authorized to issue an unlimited number of convertible \$10, 8% redeemable First Preferred shares, issuable in series.

Holder of the preferred shares may convert, at any time, into that number of fully paid and non-assessable common shares equal to the then applicable Series Redemption Price divided by the conversion price. The conversion for the preferred shares includes a fixed conversion price on the initial subscription plus the



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conversion of accreted dividends to common shares. The accreted dividend conversion price is based on the closing price of the common shares on the day prior to the conversion.

The fixed conversion price for each of the issued series outstanding as at September 30, 2022 is as follows:

- Series 8        \$1.00
- Series A        \$0.24

*Issued*

	Number of shares	Amount (\$)
<b>Series 8</b>		
<b>Balance October 1, 2020, September 30, 2021 and September 30, 2022</b>	<b>1</b>	<b>1</b>
<b>Series A</b>		
<b>Balance October 1, 2020 and September 30, 2021</b>	<b>434,860</b>	<b>567,154</b>
Preferred shares converted to common shares (note 6)	(434,860)	(567,154)
<b>Total Series A preferred shares September 30, 2022</b>	<b>-</b>	<b>-</b>
<b>Total preferred shares September 30, 2022</b>	<b>1</b>	<b>1</b>

## 12. Warrants

Changes in the Company's warrants are as follows:

	Issued with common shares and debt (#)	Broker warrants (#)	Total purchase warrants (#)	Allocated fair market value (\$)
Balance October 1, 2020	22,441,149	1,401,943	23,843,092	1,509,231
Special warrants issued	50,000,000	3,500,000	53,500,000	18,067,043
Warrants issued	16,666,666	1,513,475	18,180,141	1,107,942
Special warrants converted	(50,000,000)	-	(50,000,000)	(17,011,015)
Warrants exercised	(8,292,758)	(563,767)	(8,856,525)	(776,633)
Balance September 30, 2021	30,815,057	5,851,651	36,666,708	2,896,568
Warrants issued	4,934,309	510,604	5,444,913	48,558
Warrants expired	(363,333)	-	(363,333)	(19,170)
Warrants exercised	(10,833,325)	(3,312,313)	(14,145,638)	(1,184,906)
<b>Balance September 30, 2022</b>	<b>24,552,708</b>	<b>3,049,942</b>	<b>27,602,650</b>	<b>1,741,050</b>

On February 25, 2021, the Company announced the closing of a private placement of Special Warrants ("Special Warrants") for gross proceeds of \$20 million and issuance of 50 million Special Warrants at a price

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of \$0.40 per Special Warrant, of which 590,000 warrants were purchased by key management personnel. Each Special Warrant is exercisable into one common share without payment of any additional consideration upon certain conditions being met. The Company will use its commercially reasonable efforts to qualify the distribution of the Common Shares issuable upon exercise of the Special Warrants by way of a short form prospectus within 90 days following the closing of the Offering (the "Qualifying Condition"). The securities issued in connection with the Offering was subject to a 4-month hold period from the date of the closing of the Offering, unless the Qualifying Prospectus is filed and receipted within that time. If the Qualifying Condition was not met, each Special Warrant would be exercisable, for no additional consideration and with no further action on the part of the holder thereof, for 1.1 Common Shares.

On May 11, 2021, the Company filed the short form prospectus in connection with the special warrants. Pursuant to the terms, each special warrant was automatically exercised, for no additional consideration, into a common share.

In connection with the special warrant offering, the Company granted the agents 3,500,000 of non-transferable compensation special warrants exercisable into one common share at a price of \$0.40 per warrant for a period of 24 months from closing date, and incurred transaction costs, including agent commissions, of \$1,932,957. The Black-Scholes option pricing model was used to calculate the fair value of the compensation warrants using a nil dividend yield, a 0.32% interest rate and a volatility of 103.2%. The fair market value at issuance was \$1,056,028. Transaction costs, including broker warrants, were netted against the carrying value of the special warrants.

On December 17, 2021, DHCT elected to exercise 4,000,000 common share purchase warrants of the Company at an exercise price of \$0.20 per Warrant for gross proceeds to the Company of \$800,000.

On April 1, 2022, the Company entered into a new loan agreement (note 5). In consideration for the loan agreement and the amount drawn on the loan the Company has issued 4,934,309 warrants as of September 30, 2022.

During the third quarter of 2022, 7,787,009 warrants were exercised, which were held by the holders of the previously issued convertible debentures, for total proceeds of \$1.5 million and 7,787,009 common shares.

Outstanding and exercisable warrants at September 30, 2022 were as follows:

Range of exercise prices	Warrants	Weighted average exercise prices (\$)	Weighted average years to expiry
\$0.01 - \$0.20	20,568,341	0.19	0.40
\$0.21 - \$0.30	-	-	-
\$0.31 - \$0.40	7,034,309	0.37	3.36
<b>Balance September 30, 2022</b>	<b>27,602,650</b>	<b>0.24</b>	<b>1.16</b>

### 13. Share based payments

The Company established the Stock Option Plan, which is accounted for as equity settled, whereby the Company may grant options to purchase common shares to directors, officers, employees, and consultants.

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The Stock Option Plan allows for a maximum term on any options of ten years. The Company, at the discretion of the board of directors, may issue up to a maximum of 36,708,000 options. The shareholders approved the Stock Option Plan on September 16, 2021. The minimum price at which the options may be granted is the closing price of the common shares on the TSX-V on the date immediately prior to the date of issue.

	Number of options to employees	Weighted average price to employees	Number of options to non- employees	Weighted average price to non- employee
Balance October 1, 2020	8,457,052	0.24	2,715,264	0.24
Granted	-	-	7,500,000	0.31
Exercised	(375,000)	(0.16)	(1,250,000)	(0.24)
Expired and forfeited	(635,000)	(0.24)	-	-
Balance September 30, 2021	7,447,052	0.24	8,965,264	0.29
Granted	4,790,000	0.37	2,010,000	0.36
Exercised	(205,000)	(0.21)	-	-
Expired and forfeited	(1,260,779)	(0.28)	(200,000)	(0.30)
<b>Balance September 30, 2022</b>	<b>10,771,273</b>	<b>0.30</b>	<b>10,775,264</b>	<b>0.31</b>

The following summarizes information about stock options outstanding as at September 30, 2022:

	Outstanding options			Exercisable options	
	Options	Weighted average price (\$)	Weighted average years to expiry	Options	Weighted average price (\$)
\$0.01 - \$0.30	10,475,000	0.21	4.03	9,500,000	0.20
\$0.31 - \$0.40	8,311,537	0.37	4.80	4,386,537	0.35
\$0.41 - \$0.50	2,760,000	0.40	1.72	2,500,000	0.44
<b>Balance September 30, 2022</b>	<b>21,546,537</b>	<b>0.30</b>	<b>4.03</b>	<b>16,386,537</b>	<b>0.28</b>

The total share-based compensation calculated for the three and twelve-months ended September 30, 2022, was \$191,827 and \$1,333,942 (2021 – \$54,163 and \$1,531,263), respectively.

In December 2020, the Company entered into an agreement with a capital markets advisory firm under which the firm will provide services over a term of up to 24 months for compensation consisting of incentive stock options to acquire up to an aggregate of 8,000,000 common shares. The incentive stock options are issuable as follows:

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- 4,500,000 incentive stock options at a strike price of \$0.24 per share, with an expiry of December 4, 2023 upon execution of the agreement (issued in December 2020).
- 1,500,000 incentive stock options at a market-based strike price to be determined if, as and when 8,012 unsecured convertible debentures issued in 2019 and 2020 convert into commons shares. Should these options be issued, they will have a 36-month term (issued in April 2021).
- 1,000,000 incentive stock options at a market-based strike price on the 12-month anniversary date of the advisory firm agreement in December 2021. Should these options be issued, they will have a 36-month term (issued in February 2022).
- 1,000,000 incentive stock options at a market-based strike price on the 18-month anniversary date of the advisory firm agreement in June 2022. Should these options be issued, they will have a 36-month term (issued in June 2022).

In January 2021, the Company granted incentive stock options to acquire 1,500,000 common shares at a strike price of \$0.35 per share, with an expiry of January 15, 2024.

In April 2021, all remaining convertible debentures were converted and the Company granted incentive stock options to acquire 1,500,000 common shares at a strike price of \$0.455 per share, with an expiry of April 23, 2024, under the agreement with the aforementioned capital markets advisory firm. All options granted vested immediately.

On October 8, 2021, the Company's Board of Directors approved the grant of 4,560,000 option to purchase common shares. Of the options granted, 3,425,000 were granted to directors and executives of the Company at a strike price of \$0.40 per share, and 1,115,000 to employees at a strike price of \$0.275 per share. The options vest in three equal tranches with the first tranche to vest October 8, 2022 and the remainder over two years with an expiry of October 7, 2031.

In January 2022, the Company issued an additional 160,000 stock options to employees.

On February 18, 2022, the Company granted incentive stock options to acquire 1,000,000 common shares at a strike price of \$0.41 per share, with an expiry of February 18, 2025, under the agreement with the aforementioned capital markets advisory firm. All options granted vested immediately.

The fair values of Eguana stock options granted have been estimated on their respective grant dates using the Black-Scholes valuation model and the following assumptions:

	September 30 2022	September 30 2021
Risk free interest rate	1.57% - 3.14%	0.21% – 0.49%
Expected volatility <sup>(1)</sup>	115% - 126%	103% – 105%
Dividend yield	-	-
Expected life (years)	3 - 10	3
Weighted average fair value	0.22 – 0.43	0.06 – 0.29

- (1) Expected volatility is estimated by considering historic average share price volatility over the same number of years as the option granted

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### 14. Financial instruments fair value

The Company categorizes its financial instruments carried at fair value into one of three different levels depending on the observability of the inputs employed in the measurement. The Company valued cash using Level 1 input, the other liabilities, convertible debentures, preferred shares, lease liability and long-term loan were measured at fair value on initial recognition using Level 2 inputs (notes 5-9) and the derivative liability was measured at fair value using level 2 inputs (note 5).

- Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions occur in sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 - Pricing inputs are other than quoted prices in active markets included in Level 1. Prices in Level 2 are either directly or indirectly observable as of the reporting date. Level 2 valuations are based on inputs, including quoted forward prices for commodities, time value and volatility factors, which can be substantially observed or corroborated in the marketplace.
- Level 3 - Valuations in this level are those with inputs for the asset or liability that are not based on observable market data.

### 15. Financing costs

	Three months ended		Twelve months ended	
	2022	2021	2022	2021
Accretion of convertible debentures	<b>389,043</b>	324	<b>389,043</b>	763,933
Accretion of other liabilities	<b>2,864</b>	37,668	<b>70,117</b>	200,436
Accretion of long-term debt	<b>433,141</b>	17,568	<b>798,054</b>	147,474
Accretion of preferred shares	-	302,851	<b>183,222</b>	874,192
Change in fair value on derivative liability	<b>300,361</b>	76,973	<b>421,431</b>	118,950
Loss on prepayment of contingent liability	-	-	-	75,706
Lease interest	<b>34,241</b>	14,259	<b>130,069</b>	54,920
	<b>1,159,650</b>	449,643	<b>1,991,936</b>	2,235,611

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### 16. Supplemental information

The changes in non-cash working capital for the three and twelve-months ended September 30, 2022 and 2021 is as follows:

	Three months ended		Twelve months ended	
	2022	2021	2022	2021
Operating activities				
Decrease (increase) in assets and liabilities				
Accounts receivable and advances	(923,539)	(984,956)	(3,120,651)	(1,863,529)
Inventory	(1,798,547)	(189,940)	674,794	(4,350,020)
Prepaid expenses and deposits	(2,956,179)	826,690	(5,548,612)	(704,277)
Accounts payable and accrued liabilities	2,694,527	(212,765)	775,908	(1,019,871)
Warranty provision	(77,404)	-	(158,650)	-
Deferred revenue	(15,060)	(85,646)	(60,078)	(496,408)
Income tax payable	-	-	238,857	-
	(3,076,202)	(646,617)	(7,198,432)	(8,434,105)

### 17. Segmented information

The Company is organized into one operating segment, defined as the sale of advanced power electronics. The Company provides professional services, consisting of support, training, and engineering services, to promote the use of its products; however, these activities are not evaluated as a separate business segment.

#### Major customers

The Company had two customers where sales were greater than 10% of total sales in the twelve-month period ended September 30, 2022 (2021 – one). The customers had attributed sales of approximately \$2,457,105 and \$5,946,971 for the three and twelve-month period ended September 30, 2022 (2021 - \$1,907,724 and \$4,131,929), respectively.

#### Revenue composition

	Three months ended		Twelve months ended	
	2022	2021	2022	2021
Revenue				
Advanced power electronics	2,602,195	3,121,716	6,469,208	7,129,037
Engineering	-	-	-	45,553
Cost				
Advanced power electronics	2,851,979	2,933,300	6,635,921	6,688,726
Engineering	-	-	-	16,405

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### *Geographic Sales Revenue*

	Three months ended		Twelve months ended	
	2022	2021	2022	2021
Asia	-	-	-	41,367
Australia	<b>69,762</b>	61,161	<b>104,996</b>	193,990
Canada	-	-	-	19,095
Europe	<b>70,169</b>	373,372	<b>73,038</b>	583,914
United States	<b>2,462,264</b>	2,687,183	<b>6,291,174</b>	6,336,223
	<b>2,602,195</b>	3,121,716	<b>6,469,208</b>	7,174,589

### 18. Legal disputes

The Company is in a dispute with a prior customer as a result of the cancellation of a supply contract. The Company is seeking full collection of the accounts receivable from the customer, in addition to other amounts from the customer because of the cancellation. The collection of the outstanding receivable is uncertain due to litigation risks and the entire receivable has been provided for. The customer, in return, has made warranty claims against the Company which the Company has denied. The Company has recorded a warranty provision to cover potential warranty claims arising from all sales, including sales to the customer. In 2018, the customer made a counter claim against the Company.

There has been no change in the Euro denominated amounts for legal disputes from the prior year end.